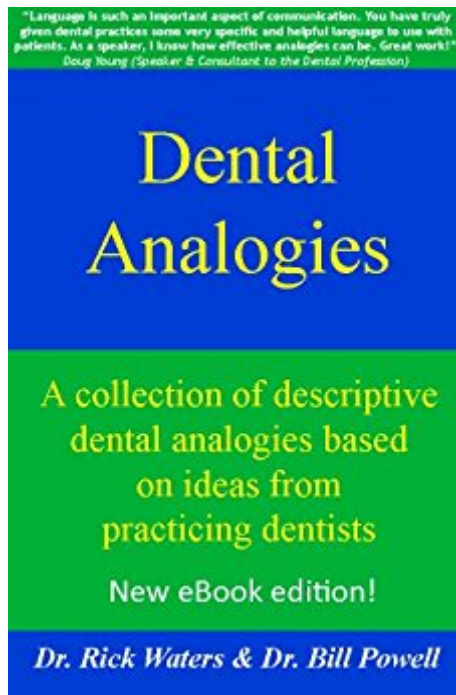


The book was found

Dental Analogies: The EBook Edition



Synopsis

Over 100 creative patient explanations in laymen's language to help the dental team better explain dentistry and increase case acceptance! Highly successful dentists' financial and treatment coordinators contributed to this best-selling book. Now in its 4th edition (this special eBook version), your team can use these analogies to help sell patients on needed care. As Julian Jaynes says, "the feeling of familiarity is the feeling of understanding." Substituting a more FAMILIAR example in explaining dental needs and treatment helps the patient UNDERSTAND that need... Your entire team will love this book.

Book Information

File Size: 301 KB

Print Length: 62 pages

Publication Date: January 17, 2013

Sold by: Digital Services LLC

Language: English

ASIN: B00B2L4VCO

Text-to-Speech: Enabled

X-Ray: Not Enabled

Word Wise: Not Enabled

Lending: Not Enabled

Screen Reader: Supported

Enhanced Typesetting: Enabled

Best Sellers Rank: #291,787 Paid in Kindle Store (See Top 100 Paid in Kindle Store) #6 in Books > Medical Books > Dentistry > Prosthodontics #35 in Books > Medical Books > Dentistry > Dental Office Practice #51 in Kindle Store > Kindle eBooks > Medical eBooks > Dentistry

Customer Reviews

I am a former military dentist. I currently own a private practice and have to use civilian jargon. I look to use this to talk and think like a patient.

Good book. I found this book very practical and must have for any member of the dental team. A little disorganized in kindle version.

It is a very interesting book, and is quite different from any other dentistry related book I have read

so far.

This book is a must.

Good book. You have to find the analogies that work for you. Book could use some updating with more current analogies. Gave me a few ideas and that's what I needed!

[Download to continue reading...](#)

Dental Analogies: the eBook edition MAT -- The Best Test Preparation for the Miller Analogies Test: 5th Edition (Miller Analogies Test (MAT) Preparation) MAT -- The Best Test Preparation for the Miller Analogies Test (Miller Analogies Test (MAT) Preparation) Mat: Miller Analogies Test (Arco Master the Miller Analogies Test) Miller Analogies Skill Practice!: Practice Test Questions for the Miller Analogies Test Master the Miller Analogies Test 2004 (Arco Master the Miller Analogies Test) Master the Mat 2001: Miller Analogies Test (Master the Mat: Miller Analogies Test, 8th ed) Master the Miller Analogies Test 2002 (Arco Master the Miller Analogies Test) Master the Miller Analogies Test 2006 (Arco Master the Miller Analogies Test) Dental Materials: Clinical Applications for Dental Assistants and Dental Hygienists, 2nd Edition By Carol Dixon Hatrick - Dental Materials: Clinical Applications for Dental Assistants and Dental Hygienists: 2nd (second) Edition Dental Materials: Clinical Applications for Dental Assistants and Dental Hygienists, 3e Dental Materials - E-Book: Clinical Applications for Dental Assistants and Dental Hygienists Dental Materials: Clinical Applications for Dental Assistants and Dental Hygienists, 1e Personalized Guide to Computers and Your Dental Practice: Mosby's Dental Practice Management Series (Dental Practical Management) Dental Assisting Online for Modern Dental Assisting (Access Code, Textbook, Workbook, and Boyd: Dental Instruments 5e Package), 11e Zion National Park Tour Guide eBook: Your personal tour guide for Zion travel adventure in eBook format! Applied Pharmacology for the Dental Hygienist - Elsevier eBook on VitalSource (Retail Access Card), 6e Atlas of Dental Radiography in Dogs and Cats - Elsevier eBook on VitalSource (Retail Access Card), 1e Dental Public Health and Research: Contemporary Practice for the Dental Hygienist (3rd Edition)

[Contact Us](#)

[DMCA](#)

[Privacy](#)

[FAQ & Help](#)